

NIKSUN, Inc.  
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[www.niksun.com](http://www.niksun.com)

## **NIKSUN NMSO Information and Procurement Process**

### **NMSO: E60QE-08BIO3/001/QE**

The NMSO which was awarded to NIKSUN Inc. (E60QE-08BIO3/001/QE) on March 13<sup>th</sup> 2008 was issued under the Government of Canada (GoC) ITS Product Pre-Qualification Program for cryptographic equipment.

The IT Cryptographic NMSO is designed to cut down on paperwork and speed up the GoC procurement process.

This document explains the IT Cryptographic NMSO Program, the call-up process and ease of ordering, and any specifics as it relates to the NIKSUN NMSO awarded as part of this program.

### **The IT Cryptographic NMSO Program**

The IT Cryptographic NMSO Program is an initiative jointly managed by the Communication Security Establishment Canada (CSEC) and Public Works and Government Services Canada (PWGSC) to pre-qualify IT Security products for use within the Government of Canada (GoC). The Program was established in accordance with the Directives for the Application of Communication Security in the Government of Canada (ITSD-01).

The objective of the program is to facilitate the procurement of tested IT Security products by GoC departments. Through the efforts of an Interdepartmental Working Group cryptographic products are categorized into two commodity categories (Cryptographic Security & Computer Security). These categories are not product specific but recognize two different validation methodologies.

ITS products which are to be considered by CSEC for placement on the IT Cryptographic NMSO Program must meet one or more of the following requirements:

- Validation to FIPS 140-1 or FIPS 140-2, or integration of a cryptographic module validated to FIPS 140-1 or FIPS 140-2 under the [Cryptographic Module Validation Program \(CMVP\)](#);
- Endorsement under CSEC's [Cryptographic Endorsement Program \(CEP\)](#); or
- Certification or recognition under the [Canadian Common Criteria Scheme \(CCS\)](#).

Once placement has been finalized by CSEC, PWGSC publishes an Advanced Contract Award Notice (ACAN) in accordance with Treasury Board (TB) Policy to establish a competitive environment. All companies who have achieved certification within the categories of the Program are invited to submit proposals for a procurement vehicle.



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## **Procurement Innovations**

There are 4 innovative aspects to the IT Cryptographic NMSO Program:

- The program recognizes the "End User's" (Client's) responsibility of determining the required equipment. The End Users can address their needs selecting the required approved product that best satisfies the level of assurance required by the operating environment, rather than buying the lowest priced product.
- The self certification process allows the Original Equipment Manufacturer (OEM) to qualify current & future products without a complete testing process. The substantial savings allows the company to bring product faster to the IT community and lower prices to Canada.
- Holders of an NMSO must provide a secure web based portal for GoC employees that provides technical information (engineering codes, security targets, certification reports, certificates of evaluations, whitepapers and installation and security guides) normally not available to the IT Security Professional. The secure portal has an interactive media center that allows real time direct contact between the OEM and End User.
- The program is linked to the US Homeland Security organization; Canada benefits by receiving the same discounts offered to the US government (GSA prices).

## **Procurement Process**

### **NMSO Call-ups**

When ordering under this program, the Departmental Requisitioning Authority has the ability to issue a PWGSC 942 (or DND 626) call-up document to the threshold dollar value of \$ 200,000 directly to NIKSUN Inc. Should the value of the order be higher then the NMSO Departmental call-up dollar threshold, then the 942 (or DND 626) is still used but sent to Mr. Neil Wilkie at PWGSC for processing. The Department simply signs under Section 32(1) of the FAA and leaves the signature area blank for the Ministers' signature. Mr. Wilkie will process the 942 (or DND 626) and sign the call-up document, after obtaining the proper Contract Entry and Approval Authority Limits for Good as established within the Treasury Board Government Contracting Regulations.

### **Sole Source Justification**

The NMSO has obtained PWGSC approval as a competitive procurement vehicle. Because the awarding of these NMSO's are competitive in nature there are no other justification documents (TB 7 Sole source Questions) required.

### **US Dollars**

NIKSUN NMSO quotations and GoC NMSO call-ups are in US Dollars.



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In order for the Government of Canada (GoC) to receive the lowest possible prices from NIKSUN Inc., the NIKSUN NMSO price list matches the US Government GSA price list and discounts.

#### GST (Goods and Services Tax)

Quotations from NIKSUN Inc. using the NMSO will not include GST, and GoC call ups to this NMSO should not include GST.

NIKSUN Inc. is unable to collect GST since NIKSUN has not registered a sales office in Canada with the Canada Revenue Agency (CRA) and NIKSUN does not have a Procurement Business Number (PBN).

#### PWGSC

There are no cost recovery fees charged by PWGSC to Departments and Agencies when using this procurement vehicle.

#### **NMSO Points of Contact within PWGSC and NIKSUN**

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